

The first purchase of a property is always an exciting process, especially if you are new to the business. For this reason, you have to know how to share your emotions and do it cautiously.

All the real estate investment mistakes that you may fear have already been made before so, with a good analysis and study of your investment, you can avoid them very easily.

Here are some tips that will help you in the future if you decide to enter the wonderful world of real estate investments:

1. Buy your own home before investing in a rental

Renting property has many short-term benefits, but buying your own residence can give you the experience of accessing the financial world of things.

When you buy your own home, you are likely to get better interest rates and you will need a much lower down payment.

You should also take into account tax cancellations.

At the time you see fit, use your old home as a rental or move on to your home and invest in the second rental property.

2. Let logic win

Emotional decisions will play tricks on you if you want to invest. We are people with emotions and it is all very well to listen to the heart but you must think logically when buying a property as an investment.

When emotions kick in, remember that this is a business decision.



3. Know your market

Who would be your ideal customer and how do you hope to attract them? When you are clear on the answers to these questions, let the research inform your decision. You need to make sure the location is attractive to the customer you have in mind.

Another very important consideration is whether your property will have a long-term rental or if it is only for vacation. Vacation rentals typically offer higher returns and more opportunities for tax relief.

4. Apply for investment loans without debt

If you have a lot of consumer loans or other significant debts, pay them off before looking for new investment loans. It is true that you will have to wait a little longer to invest in real estate, but it will put you ahead of the game in the long run.



5. Secure the advance and create a budget

If you have been thinking about investing in real estate for a long time, it is very likely that you already have secured financing. If not, make sure before you are prepared with a 20-30% down payment and that you have chosen the best mortgage. Create a budget for the purchase, maintenance and any renovations, estimate the costs associated with the security of the tenants and the possible problems that may arise. Let your budget guide your investment decision.

6. Guarantee your cash flow

Making sure you buy an affordable property that doesn't need a lot of repairs down the road and making a large down payment are two easy ways to limit risk and move your property into a positive cash flow position.



7. KNOW THE ENVIRONMENT

Before investing in a property, find out what you will have around it; Call it services or commercial competition, if your purchase is in a state other than your place of residence, your advisor can support you with this information and you can confirm it via the internet.

8. ASK SOMEONE WHO HAS LIVED THERE

A very beneficial option when you enter this real estate world is to ask an acquaintance, family member and / or friend who has made a similar purchase or has traveled on vacation in that area, so you will have a perception as a buyer and as a tourist objective.

9. TRUST PROPERTY MANAGEMENT COMPANIES

Property management companies have come a long way. These companies continue to handle essential elements that help the owner to better manage their property since they know the market perfectly and how it moves; In addition, the best investment opportunities arrive first.

Due to their extensive experience and business relationships they can close the best negotiations at the table.

Review the options you have, find out and ask, compare prices, etc.

Dispelling all the doubts you may have before deciding where to invest is part of the job of these companies.

10. GET TURNKEY PROPERTIES

As long as you can have a turnkey property do so, this is the best option. Although the properties on hand represent a larger initial investment, they are much more likely to take you into positive cash flow territory.



